



# Bay Area Bulls Investment Club

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## Minutes for Oct 17, 1998

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**Attendees:** Sandra Dellaflora, Earl Cory, David Nakamura, Christina Cory, John Florence, Rubee Taylor

**Absent:** Robert Weeks, Jim Hickey, Christina Cory, Jean Cherbeneau, Pipi Ray Diamond, Evelyn Washington

**Guest:** Dick O'Brien

**Location/Time:**  
7165 Cutting Blvd., El Cerrito CA 7 PM.

**Minutes Corrections:**  
Evelyns stock pick is spelled GUIDIANT

**Treasurer's Report:**  
We are down over all due to the recent market turmoil but we are stable.

### Portfolio Review:

<b>Airborne</b>	Robert Weeks	18 13/16
<b>Biomet</b>	John Florence	32 5/8 The numbers are good. However 2 suits are depressing the stock price. They are not product liability suits. Developed a product similar to a product they bought from a vendor who stated they would discontinue production. Now the vendor is suing because they lost customers to Biomet. It is in the hold range.
<b>Catalina</b>	Jim Hickey	43 13/16
<b>Corrections Corp</b>	Sandra D.	One escapee is still on the lamb. Senator Springer of Tenn made negative comments about prisons for profit. CCA answered with a 10 point rebuttal. This company provides > 50% of the prison beds. My opinion: Our government wastes more money due to it's "non-profit" status...imagine what it would be like if our government was ran more like a corporation instead of paying \$50.00 bucks for a nail. Ok ok I'll be quiet.
<b>Donnelley</b>	David Nakamura	39 5/8 Sold off assets.
<b>EMC</b>	Rubee Taylor	Price 55 1/16. Projected price is 80.00.

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<b>Merck</b>	Pipi Ray Diamond	33 13/16
<b>Oracle</b>	Jeanne Cherbeneau	26 13/16, reported 30% increase over same qtr.
<b>Chase</b>	Jeanne Cherbeneau	47 11/16, last month it was \$75. Geez louise!

**Member Activity**

Check out Christina and Earl's web site at [WWW.thecorys.com](http://WWW.thecorys.com).

John F. checked out money.net where you could enter indicator ranges for buy recommendations. IO was the only company that fit his criteria. It's a Tech company. Another company he noted was Alden Lee. They take the latex from rubber trees and make music stands. It is a IPO. It is a niche market for fine furniture.

**Old Business**

October 15 - 17 NAIC National convention in San Jose CA. \$250 for all three days. Sandra and David will attend. Which means the next meeting will not be at their home.

**Perts:** The ratios help determine if things are going well. If the earnings are down for 5 quarters in a row, its time to sell.

**New Business**

**Stock Review: John Florence:**

**Applebee's Not recommended**

Stock price is depressed. They have good locations and are always pack with people. Family oriented.

**Industry's To Study**

Ice Cream Rubee will look into Dryers.  
Robert will look into Amazon.com

**Next Meeting:** November 19, 1998  
**Location:** Sandra and David's home - 7PM

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Greetings Everybody,

This note is to ask for your assistance. Last year I went to South Africa. It was a great experience. I met President Mandela and other members of the government. I also spent time in the townships including Soweto. I noticed that the books of the children were dog eared, i.e. well used.

When I came back I realized how fortunate I am. Long story short I am going back to South Africa in November to set up a library in Soweto for the children.

I am asking for your support. If you happen to have any books your children have out grown and would like to donate them to this effort I'd be happy to pick them up or you may drop them off to me. I have about 1,400 books, my goal is 3000 books.

You can help me with my goal of 1000 books. With your help, you will affect the lives of hundreds of children!

I thought you might also be interested in why I asked for your help! One of my mentors taught me to always have a plan A, B, and C, so if plan A fails I could quickly move to plan B, if B fails go to plan C, D, E, etc. So what was my plan A?

Plan A

My contact for plan A was going to give 1,500 books. Due to circumstances beyond their control they had to back out of the commitment! Awghhhhhhhh!

Plan B

Contact various publishers for donations. The response was negative!

Plan C

Contact family and friends. Success finally! That is where the initial 300 books came from! However my goal of 1000 books had not been attained.

Plan D

Contact my co-workers. Great success was met!

Plan E

Contact Friends of the Library. Because I am not associated with neither a non-profit organization nor a teacher they would not donate books but I was able to buy 51 books at a cost of 25 cents each! I was a happy camper!

For me the most rewarding part, so far, of this effort has been the support I've received from Plan C, D, and E! I am humbled and grateful.

FYI: I leave November 2...I will begin shipment during the 2nd week of October.

Thank you in advance for the considering helping this effort!

Sincerely,

Rubee Taylor  
510-922-8535 W  
510-569-6991 H